

Design Office Queretaro • Mexico • February 20-22, 2017 development • CAD electronics • Cold striking • Welding • Boilermaking • Industrial Information Technology • Command control systems • Electronic components • Engineering • Embedded systems • Hydraulic components • Plastic injection • Fixing systems • Combustion, energetics • Software • Technical textiles • Undercutting • Raw materials • Sheeting • Cutting • Maintenance • Thermal and surface treatment • Electronics • Materials • Plastics processing • Pressing Mechanics • Tube working • Pollutants **International Business Convention** for the Automotive Industry



www.automotivemeetings.com

**Industrial Support 2015** 























Key Figures 2017

3000 Companies
Toom Face to Face
Meetings

Participants

25 Countries Represente





# **Automotive**

A Key Sector in the Region of Queretaro

More than 300 companies in the automotive industry

More than 41.000 jobs in the automotive sector

#### A strong supply chain created locally:

- → 1 national OEM distribution center
- → 4 OEM buses & tractors assembly plants : **Volkswagen**, MAN, SCANIA, CNH, Irizar
- → 56 TR1 suppliers
- → +200 TR2 suppliers\*

(\* statistics supplied by Queretaro State Government)

# What is Automotive Meetings Queretaro?

Automotive Meetings Queretaro aims to:

- Offer outstanding networking opportunities to manufacturers, Tier 1 suppliers, subcontractors, services providers and clusters.
- → Help OEMs and Tier 1 & 2 suppliers to develop their supply chain.
- Provide the opportunities to Mexican suppliers to develop business with OEMs and international companies.
- Attract investments.







# Benefits to you?

- Greater visibility of your company through the online catalog.
- **Identify and request meetings** with relevant contacts prior to the event.
- Save time and money by direct contact with your targets in only two days.
- Turnkey service: 100% focused, organized, and professional.
- **Great «Doing Business With Us» conferences** given by purchasing officials of primes companies.



**abe** is a leading organizer of « One to One Meetings », conferences and congresses dedicated to professionals in several industries: aerospace and defense, automotive, security, railway etc.

With almost **1.100** events organised in **28** years, abe has developed a unique expertise that is the guarantee of a successful event.

A proven expertise in making OEMs needs meet suppliers capabilities.

Our business is to make your business meet the right contacts!

# Markets: Manufacturing & Processes for...





## Who can attend?

You want to sell your capabilities, products or services!

### You are involved in:

Sales, Marketing Business development Technical promotion Etc.





### You want to meet suppliers and manufacturing partners!

### You are involved in:

Supply chain Procurement Purchasing Engineering Fabrication R&D Etc.



## Program

February 20<sup>th</sup>

**Plenary sessions** 100% focused on the Automotive Supply Chain in Mexico. How to do business with main international OEM's & major Tier1 Suppliers.

• February 21st

BtoB Meetings / Workshops / Networking gala

• February 22nd

**BtoB Meetings / Workshops** 

# Concept

#### One to One Meetings

**abe** pre-arranges meetings for the supply chain, procurement, technical teams, suppliers and contract manufacturers based on their own choices prior to the event. This is an outstanding tool to save time, meet the right people and discuss their requirements and capabilities in just 2 days.

#### **Conferences**

Automotive Meetings Queretaro offers a must attend conferences program. These are excellent opportunities for professionals to share experiences and better comprehend the market scientific, industrial, technical and commercial evolutions.

## OEMs procurement & supply chain policies sessions

These sessions are exclusively presented by large OEMs. They aim to provide the industry a deeper understanding of the OEMs supply chain strategies. A rare occasion for the suppliers who are ready to cope with ongoing or future changes.

#### Workshops

These presentations focus on either technologies or products. This is a chance for the audiences to increase and optimise their market knowledge. Automotive Meetings Queretaro emphasizes on the combination of targeted one to one meetings and awareness of sector evolutions.



SOME OF THE PARTICIPANTS 20.35: ARCELORMITTAL TUBULAR PRODUCTS MONTERREY, SA DE CY | AUDI.| AUTOLIV.INC. | BMW | BOMBARDIER RECREATIONAL PRODUCTS | BOS AUTOMOTIVE PODUCTS | BOURNS | BREMBO | CALSONIC KANSE | CELESTICA | CIE AUTOMOTIVE | CLARION | CONTINENTAL AUTOMOTIVE | CLUMMINS | DAIMLER AG | DANA HOLDING CORP | DELPHI. AUTOMOTIVE | DHL SUPPLY CHAIN MEXICO. | DINA CAMIONES | DRAEKLMAIER GROUP | DUPONT | EATON CORPORATION | EY | FAURECIA | FCA GROUP - FIAT CHRYSLER AUTOMOBILE | FCC AUTOMOTIVE PARTS DE MEXICO. SA DE CV | FEDERAL MOGULE CORP. | FORD | FUJIKIKO | GENERAL MOTORS | GRAMMER AUTOMOTIVE | GRUPO ANTOLIN MEXICO. | HITACHI AUTOMOTIVE | HONDA | HONDA LOCK | HYUNDAI DYMOS INC. | HYUNDAI D

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2015 Partnership with

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## Organized by

