

EXHIBITOR APPLICATION FORM - BADEN-WÜRTTEMBERG COMPANIES

This form is very important as the provided information on your technologies and capabilities will make up your profile in the online catalogue. The registration includes BtoB meetings service and the access to the conference program. You can fill the presentation form online: www.iq-summit.com

COMPANY DETAILS

COMPANY NAME:

◆ Address:

◆ Postcode: ◆ Town / City: ◆ Country:

◆ Phone: ◆ Fax: ◆ Email:

◆ Website:

◆ Year of foundation: ◆ Turnover (In Millions of €): ◆ Number of employees:

◆ % of Export: ◆ Export area(s):

◆ Group affiliation: ◆ Group nationality:

◆ Member of a trade association or organization:

PARTICIPANTS CONTACT DETAILS

Delegate 1

◆ Title: ◆ First name: ◆ Last name:

◆ Job title: ◆ Mobile phone:

◆ Direct phone: ◆ Fax: ◆ E-mail:

Delegate 2

◆ Title: ◆ First name: ◆ Last name:

◆ Job title: ◆ Mobile phone:

◆ Direct phone: ◆ Fax: ◆ E-mail:

Delegate 3

◆ Title: ◆ First name: ◆ Last name:

◆ Job title: ◆ Mobile phone:

◆ Direct phone: ◆ Fax: ◆ E-mail:

Delegate 4

◆ Title: ◆ First name: ◆ Last name:

◆ Job title: ◆ Mobile phone:

◆ Direct phone: ◆ Fax: ◆ E-mail:

Administrative follow-up *(The person to whom the organizer will send all documents and files)*

Same as Delegate 1 *(just fill in the missing information)*

◆ Title: ◆ First name: ◆ Last name:

◆ Job title: ◆ Mobile phone:

◆ Direct phone: ◆ Fax: ◆ E-mail:

◆ Address (no PO boxes accepted):

◆ Postcode: ◆ City: ◆ Country:

◆ Other useful information:

Please return the completed form by mail, fax or email:

advanced business events: **InnovationQuality Summit**

www.iq-summit.com

35-37, rue des Abondances - 92513 Boulogne cedex - France

Tél : +33 1 41 86 41 54 - Fax : +33 1 46 04 57 61 – iq-summit@advbe.com

SAS au capital de 50 000 euros – Siret : 515 013 506 00024 - NAF 8230Z

Invoicing details (required):

- ◆ Company: ◆ Registration N°:
- ◆ *VAT N°:
- ◆ Title: ◆ First name: ◆ Last name:
- ◆ Department:
- ◆ Address:
- ◆ Postcode: ◆ City: ◆ Country:
- ◆ Direct phone: ◆ Fax: ◆ E-mail:

***Additional Information (Compulsory)**

- a) Your company is registered in France, so French VAT (19.6%) is due
- b) Your company belongs to European Union, and is outside France, VAT is not applicable (you will have to auto declare your VAT to your own fiscal authorities). Please indicate the VAT number of the entity which will be billed.
- c) Your company is outside Europe, VAT is not applicable.

1. OUR PROFILE:

- Company
- University / Research Center
- Laboratories
- Others (Specify):

2. MAIN ACTIVITY:

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3. SECONDARY ACTIVITY:

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4. PRODUCTION SITE(S) ABROAD:

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5. PRODUCTS AND SERVICES OFFERED:

QUALITY APPROACH - CERTIFICATIONS

Audit

- Internal quality audit
- Suppliers audit
- Quality audit upgrade
- Quality audit in the industry
- Quality audit in services
- Command of quality
- Non-quality costs
- Quality auto-diagnosis
- Communication on quality approach
- Total quality (principles & concepts)
- Others (specify):

Quality Guarantee

- Supplier quality guarantee
- Purchase quality guarantee
- Logistics quality guarantee
- Production quality guarantee
- Products/ services quality guarantee
- Maintenance quality guarantee
- Others (specify):

Standards & Certifications

- Preparation for certification
- Choice of the certifier body
- Certification
- Environment
- Certification project management
- System certification
- Industry certification
- Product certification
- Services certification
- Staff certification
- Occupational health & safety at work standard
- HACCP
- Medical devices norms
- Others (specify):

CONSULTING – MANAGEMENT – TRAINING

Consulting

- Customer satisfaction measurement
- Customer relationship management (CRM)
- Listening to staff
- Reengineering
- Benchmarking
- Project management
- Documentary monitoring
- Quality engineer cycle
- Communication on quality approach
- Value engineering
- Continuous improvement
- Others (specify):

Management

- Quality management (TQM/EFQM)
- Project management
- Knowledge management
- Risk management
- Quality management system (SMQ)
- Management tools for a quality project
- Change management
- Others (specify):

Training

- Quality manager/assistant training
- Quality trainers training
- Quality controllers training
- Quality auditors training
- Preparation for auditors exams
- Quality group facilitation
- Human resources management
- Career management
- Coaching
- Performance appraisal
- Others (specify):

SOFTWARE PROGRAMS – SOFTWARE PACKAGES

Management Softwares for Quality Documentation

Quality Tools & Methods Softwares

- Process improvement
- Products improvement
- Quality assessment
- Suppliers assessment
- Metrology management
- Measurement of the customers/staff satisfaction
- Statistical tools
- Others (specify):

ENVIRONMENT – SECURITY

Security & Prevention Council

- Integrated quality, safety & environmental (QSE) policy
- HSQE modeling
- Quality/environment diagnosis (ISO 14001, ECO AUDIT)

- Environment standards integration (ISO 14000)
- Classified installations legislation
- Sustainable development

- Environmental analysis
- Health
- Traceability
- Others (specify):

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☐ Mechanics & Metals

- Mechanisms – Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Castings
- Foundry
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Others (specify):

☐ Innovative Materials

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify):
- Material specification
- Non-destructive tests
- Skin packaging
- Filament winding
- Training
- Processing material
- Polymerization
- Strengthening or feed (specify):
- RTM - Resin transfert molding
- Sandwich systems
- Machining and assembly
- Others (specify):

☐ Plastics manufacturing

- Thermoplastics
- Thermoset
- Injection
- Molding
- Extrusion
- Pultrusion
- Thermoforming
- Compounding
- Others (specify):

☐ Electronics & Electrical

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connectors
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Others (specify):

☐ Engineering & Design Centers

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Others (specify):

☐ Surface Treatments

- Design / R&D / Prototyping
- Raw materials
- Equipment
- Process / Transformation
- Others (specify):

☐ Robotics

- Cobotics
- Assembly peri-robotics
- Field robotics
- Laser cutting robots
- Pharmaceutical biotechnologies robots
- Machine tool robots
- Machining robots
- Plastics manufacturing robots
- Clean room semiconductor robots
- Solar photovoltaic robots
- Military & Defense robots
- Software and robotics engineering systems
- Robotic vehicules
- Others (specify):

☐ Nanomaterials / Nanotechnologies

- Design / R&D / Prototyping
- Raw materials
- Equipment
- Process / Transformation
- Others (specify):

☐ New processes/ Factory of the Future

- Modeling
- Digital methods
- Intelligent sensors
- Control software
- Simulation
- Assembly structures
- Process optimization
- MOM - Manufacturing Operations Management
- MES - Manufacturing Execution Systems
- M2M - Machine to Machine
- STS - Source Transfer System
- Harmonic compensators
- Others (specify):

☐ Recovery/ Recycling

- Materials
- Scrap metals
- Mill wastes
- CO2 emissions
- Plastic materials
- Scrap steels
- Papers & cardboards
- PET
- Others (specify):

☐ Services

- Products insurance
- Consultancy, audit
- Quality
- Training
- Environment
- Certification
- Security, prevention, hygiene
- Information
- Transportation, logistics
- Maintenance
- Packaging, special packing
- Handling, washing
- Industrial design
- Technological watch
- Others (specify):

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6. OUR FIELDS:

- | | |
|--|--|
| <input type="checkbox"/> Aerospace/ Defense | <input type="checkbox"/> Medical / Biomedical / Healthcare |
| <input type="checkbox"/> Railway | <input type="checkbox"/> Naval |
| <input type="checkbox"/> Automotive | <input type="checkbox"/> Others |
| <input type="checkbox"/> Industrial Automation | |

Specify:

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7. MORE INFORMATION ABOUT US:

Business and technical references:

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Obtained or in progress certifications:

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8. FOCUS ON AN INNOVATIVE PRODUCT/PROCESS WE DEVELOPPED/ARE DEVELOPPING:

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9. PARTNERSHIP:

To supplement our range of products and skills, we are looking for partners in following domains:



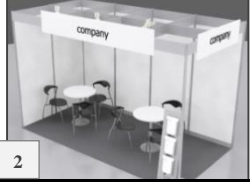


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CONDITIONS OF PARTICIPATION*

*pictures shown are non-contractual

| | | |
|--|--|--|
| <input type="checkbox"/> BASIC PACKAGE: 1 company – 1 delegate – 4sqm | | € 2 000 excl. VAT |
| <p>One 4 sqm booth (2x2), fully equipped with hard walls and:</p> <ul style="list-style-type: none"> ✓ 1 table ✓ 3 chairs ✓ 1 fascia board ✓ 1 power supply ✓ Lightings & carpet |  | <ul style="list-style-type: none"> ▪ Access for 1 delegate ▪ A personalized 2-day schedule of pre-planned B2B meetings based on your choices and the companies' requests ▪ A detailed company profile in the INNOVATIONQUALITY SUMMIT 2017 catalogue ▪ Coffee bar access on May, 10th and 11th ▪ Access to the plenary conference on May 9th, and to all the conferences & workshops held during the business convention on May 10th and 11th ▪ The assistance of the INNOVATIONQUALITY SUMMIT 2017 team during the event to increase its efficiency |
| <input type="checkbox"/> PREMIUM PACKAGE: 1 company – 2 delegates – 8 sqm | | € 2 800 excl. VAT |
| <p>One 8 sqm booth (4x2), fully equipped with hard walls and:</p> <ul style="list-style-type: none"> ✓ 1 table (Ø 70cm) ✓ 3 chairs ✓ 1 fascia board ✓ 1 power supply ✓ 1 storage room (1x1m) ✓ 1 brochure holder ✓ Lightings & carpet |  | <ul style="list-style-type: none"> ▪ Access for 2 delegates ▪ A personalized 2-day schedule of pre-planned B2B meetings based on your choices and the companies' requests ▪ A detailed company profile in the INNOVATIONQUALITY SUMMIT 2017 catalogue ▪ Coffee bar access on May, 10th and 11th |
| <p>Or :</p> <ul style="list-style-type: none"> ✓ 2 tables (Ø 70cm) ✓ 6 chairs ✓ 1 fascia board ✓ 1 power supply ✓ 1 brochure holder ✓ Lightings & carpet |  | <ul style="list-style-type: none"> ▪ Access to the plenary conference on May 9th, and to all the conferences & workshops held during the business convention on May 10th and 11th ▪ The assistance of the INNOVATIONQUALITY SUMMIT 2017 team during the event to increase its efficiency |
| <input type="checkbox"/> DELUXE PACKAGE: 1 company – 3 delegates – 12 sqm | | € 3 500 excl. VAT |
| <p>One 12 sqm booth (4x3), fully equipped with hard walls and:</p> <ul style="list-style-type: none"> ✓ 1 table (Ø 70cm) ✓ 3 chairs ✓ 1 fascia board ✓ 1 power supply ✓ 1 storage room (1x1m) ✓ 1 counter ✓ 1 sideboard ✓ Lightings & carpet |  | <ul style="list-style-type: none"> ▪ Access for 3 delegates ▪ A personalized 2-day schedule of pre-planned B2B meetings based on your choices and the companies' requests ▪ A detailed company profile in the INNOVATIONQUALITY SUMMIT 2017 catalogue ▪ Coffee bar access on May, 10th and 11th |
| <p>Or (+100€):</p> <ul style="list-style-type: none"> ✓ 1 large table (99x85x115cm) ✓ 4 chairs ✓ 1 fascia board ✓ 1 power supply ✓ 1 storage room (1x1m) ✓ 1 counter ✓ 1 sideboard ✓ Lightings & carpet |  | <ul style="list-style-type: none"> ▪ Access to the plenary conference on May 9th, and to all the conferences & workshops held during the business convention on May 10th and 11th ▪ The assistance of the INNOVATIONQUALITY SUMMIT 2017 team during the event to increase its efficiency |
| <input type="checkbox"/> BASIC TABLE-MEETINGS SCHEDULE PACKAGE: 1 company – 1 delegate | | € 600 excl. VAT |
| <p>One table at your disposal:</p> <ul style="list-style-type: none"> ✓ 1 table ✓ 3 chairs | <ul style="list-style-type: none"> ▪ Access for 1 delegate ▪ A personalized 2-day schedule of pre-planned B2B meetings based on your choices and the companies' requests ▪ A detailed company profile in the INNOVATIONQUALITY SUMMIT 2017 catalogue ▪ Coffee bar access on May, 10th and 11th ▪ Access to the plenary conference on May 9th, and to all the conferences & workshops held during the business convention on May 10th and 11th ▪ The assistance of the INNOVATIONQUALITY SUMMIT 2017 team during the event to increase its efficiency | |
| <input type="checkbox"/> SUMMIT: 1 delegate | | € 300 excl. VAT |
| <ul style="list-style-type: none"> ✓ Access to the plenary conference on May 9th | | |
| <input type="checkbox"/> WORKSHOP | | € 1 500 excl. VAT |
| <ul style="list-style-type: none"> ✓ A 30 minutes "Technology Workshop" must focus on one of your specific capabilities that have applications in various sectors | | |
| <input type="checkbox"/> EXTRA DELEGATE: 1 delegate | | € 200 excl. VAT |
| <ul style="list-style-type: none"> ✓ Unrestricted access to pre-planned B2B meetings, workshops and conferences ✓ Coffee bar catered on May, 10th and 11th | NO ADDITIONAL SCHEDULE OF MEETINGS | |
| <input type="checkbox"/> LUNCHES: per delegate – per day | | € 30 excl. VAT |
| <ul style="list-style-type: none"> ✓ Lunches, catered on May 10th and/or 11th : please specify below the number of persons and the number of days | | |

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ORDER CONFIRMATION

| | | |
|--------------------------|---|---|
| <input type="checkbox"/> | BASIC PACKAGE | 2 000 € excl. VAT |
| <input type="checkbox"/> | PREMIUM PACKAGE 1 | 2 800 € excl. VAT |
| <input type="checkbox"/> | PREMIUM PACKAGE 2 | 2 800 € excl. VAT |
| <input type="checkbox"/> | DELUXE PACKAGE 1 | 3 500 € excl. VAT |
| <input type="checkbox"/> | DELUXE PACKAGE 2 | 3 600 € excl. VAT |
| <input type="checkbox"/> | BASIC TABLE-MEETINGS SCHEDULE PACKAGE | 900 € excl. VAT |
| <input type="checkbox"/> | SUMMIT | 300 € excl. VAT |
| <input type="checkbox"/> | WORKSHOP | 1 500 € excl. VAT |
| <input type="checkbox"/> | EXTRA DELEGATE | 200 € excl. VAT x = € excl. VAT |
| <input type="checkbox"/> | LUNCHES | 30 € excl. VAT x [person(s)] x [day(s)] = € excl. VAT |

SPONSORING (check the options you are interested in so we can send you the complete sponsorship form)

| | | |
|--------------------------|---|-------------------|
| <input type="checkbox"/> | Online partnership | 1 500 € excl. VAT |
| <input type="checkbox"/> | Advert page in the catalogue | 1 000 € excl. VAT |
| <input type="checkbox"/> | Memory stick (400 pieces) | 3 000 € excl. VAT |
| <input type="checkbox"/> | Badges lanyards | 1 500 € excl. VAT |
| <input type="checkbox"/> | Hot and cold beverage area (3 days) | 8 000 € excl. VAT |
| <input type="checkbox"/> | Hot and cold beverage area (1 day) | 3 000 € excl. VAT |
| <input type="checkbox"/> | Reception desk / Main entrance | 1 500 € excl. VAT |

Total H.T.:

Deposit H.T. (60 %):

(Compulsory to confirm your registration)

You can pay by Bank Transfer

IBAN: FR76 3000 4008 0400 0107 2835 736

BIC Code: BNPAFRPPPC

Domiciliation : BNP PARIBAS CHAMPS ELYSEES

or by credit card (please contact us)

The total due must be paid before the event

The remaining balance must be paid when you receive the invoice.

I hereby agree with all the terms and participation conditions of INNOVATION & QUALITY SUMMIT 2017.

Signed in (city):

Date:

Signature & business stamp:



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INNOVATIONQUALITY SUMMIT - TERMS & CONDITIONS

Event Name: **INNOVATIONQUALITY SUMMIT** (referred to as the "Event")

Date: **May 9-11, 2017** (referred to as the "Event date")

Location: **Haus der Wirtschaft** (referred to as the "Place")

City: **Stuttgart**, Country: **Germany**

1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

3/ PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant.

The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

4/ REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

In the event the Participant cancels their registration twenty one days (21) or more prior to the Event, thirty percent (30) of the total registration fees shall be due to the Organizer. In the event the Participant cancels their registration twenty day (20) or less prior to the Event, the total registration fees shall be due to the Organizer.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

7/ INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party.

The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case neither refund nor compensation of any kind shall be due to the Participant.

9/ JURISDICTION AND COMPETENCE

The Participant agrees with these terms and conditions by signing this agreement.

In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement.

If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

Company Name : _____

Date: _____

Address : _____

*I hereby agree with Advanced Business
Events terms and conditions*

Signature:

Contact Name : _____

Company seal:



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